



Change the Questions, Change the World!

What QUESTIONS are you asking?

Questions that react to what we do NOT want

vs.

Questions that create the future we DO want

What should we do?

vs.

What do we want to accomplish?

What is the problem and what will we do to fix / solve it?

vs.

What would success look like? Success for whom?
- What result do we want to see, and what will it take to create that?

How can we prevent that? (Reacting to a future threat)

vs.

How can we create a community / environment that is healthy?

What obstacles could stop us?

vs.

What will it take to accomplish our goals?

How can we solve our problems?

vs.

What will we create the future we want?

Questions rooted in Scarcity

vs.

Questions rooted in Collective Enoughness

How can we compete for scarce resources?

vs.

What resources do we already have to build upon?
- Who in our community has what we need?

How can we differentiate ourselves, so that people help us (vs. other orgs)?

vs.

What can we accomplish if we all work together?

How can we raise more money?

vs.

What resources do we need (not money - the stuff the money buys)? Who in our community has those resources? How might we partner with them?

How can our organization survive?

vs.

Who else cares about our issues, and what could we all accomplish together?

How can we do more with less?

vs.

What could we accomplish if we work with others and pool our resources?

Questions that reinforce the worst in each other

vs.

Questions that bring out the best in each other

Have you tried _____? (i.e. I know better than you)

vs.

What have you already considered about X?
- What have you tried?

What are our weaknesses? What are our threats / obstacles / challenges? What might stop us?

vs.

What excites us about this?
- What is working well?
- What is important to us? What do we value most?
- What will it take for this effort to succeed?

What if they steal our idea?

vs.

What could we accomplish if we share our idea?
- In what ways would our efforts be stronger if we do it together?

